

A print fleet management solution should help you improve your efficiency and productivity.

The installation and management of collection agents should not create new operational costs.

With KPAX Liberty, ensure that your print fleet management solution really delivers productivity gains in an SMB environment.

#### **KPAX LIBERTY**

is a hardware data collection agent designed for SMB environments







Automatic network identification



Mounting system and power supplies provided

It functions as a traditional collection agent
This is not a Raspberry Pi

#### No OS = No virus

Centralized update and monitoring system Secure 256-bit AES communications Easy installation and configuration



Mobile configuration from the Smart phone



2 Ethernet ports to mobilize only the Mfp socket

# WHATEVER YOUR SOLUTION, THE MANAGEMENT OF DATA COLLECTION AGENTS IS TOO IMPORTANT

Finding the right balance between technician efficiency and service qualit



Save time
on the installation
of the collection agents



Limited service disconnection time



Reduce time spent by the techs maintaining collection agents

## SAVES TIME ON THE INSTALLATION OF COLLECTION AGENTS

Real life in a SMB environment

With

#### **KPAX Liberty box:**

Estimated average time in real life

Find a place to plug it in

Enter the network settings

Can be preconfigured before visiting the customer

With

a traditional collection agent:

Estimated average time in real life 30'

Find a computer or a server

Get an admin account

Install Framework or others prerequisites

Enter the network settings

### EASY INSTALLATION AND CONFIGURATION OF THE LIBERTY BOX

Before the intervention or directly on site

### From a smartphone or a tab:

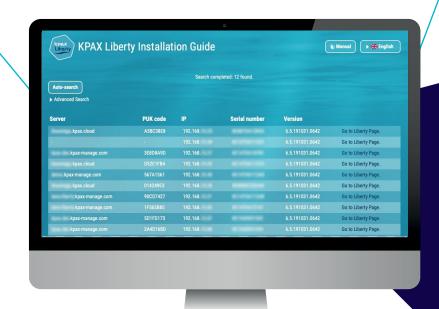
The tech access directly to the wifi and to the liberty's web page to configure it, no need to access a client computer



### From a computer on the network:

The tech discovers Liberty on the network through a simple public web page :

finder.liberty.kpax.cloud



## LIMITED SERVICE DISCONNECTION TIME WITH LIBERTY

#### Real life in SMB environment:

The traditional software collection agent is subject to a lot of inactivity \* related to the client's infrastructure and its IT skills.

These periods of inactivity do not always require a technical intervention, but they do have an impact on service continuity.

Liberty's connectivity rate is twice as high as that of traditional software collection agent: 19.7 % of Windows agents are inactive for more than 24 hours for 10.2 % of Liberty boxes \*\*

<sup>\*</sup> The inactivity of the agents can be due to shutdown of the PCs (holidays, absences, nights), disconnection or breakdowns of the network, change of PC of the user, unplug of Liberty, electric power cut, formatting of the PC, DCA uninstallation by the user.

<sup>\*\*</sup> Interviews with 7 technical directors of multi - brand resellers , managing a total of 85,303 printing systems in SMB environment with 3,464 Liberty boxes and 33,528 software collection agents ( average ratio of 2.3 printing system per oftware agent and Liberty).

## REDUCE TIME SPENT BY TECHS MAINTENING THE DATA COLLECTOR AGENTS

Real life in SMB environment

Software collection agents and Liberty are subject to incidents related to client infrastructure in the SMB environment.

These incidents require technical intervention\*.

According to the statements of the interviewees: 33% of software collection agents require at least one intervention per year when only 4% of Liberty\*\*.

<sup>\*</sup> Whatever the printing fleet management solution, interventions are due to incidents that depend on the customer

<sup>\*\*</sup> Interviews with 7 technical directors of multi - brand resellers, managing a total of 85,303 printing systems in SMB environment with 3,464 Liberty boxes and 33,528 software collection agents (average ratio of 2.3 printing systems per software agent and Liberty).

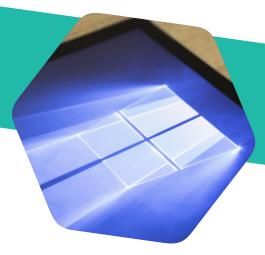
## MAKE IT AN OBJECT OF COMMUNICATION CUSTOMIZE IT WITH YOUR OWN BRAND



## OUR EXPERIENCED RESELLERS ALSO RECOMMEND TO INSTALL A LIBERTY BOX WHEN\*:



 The client or site do not have a server to host the software data collector agent



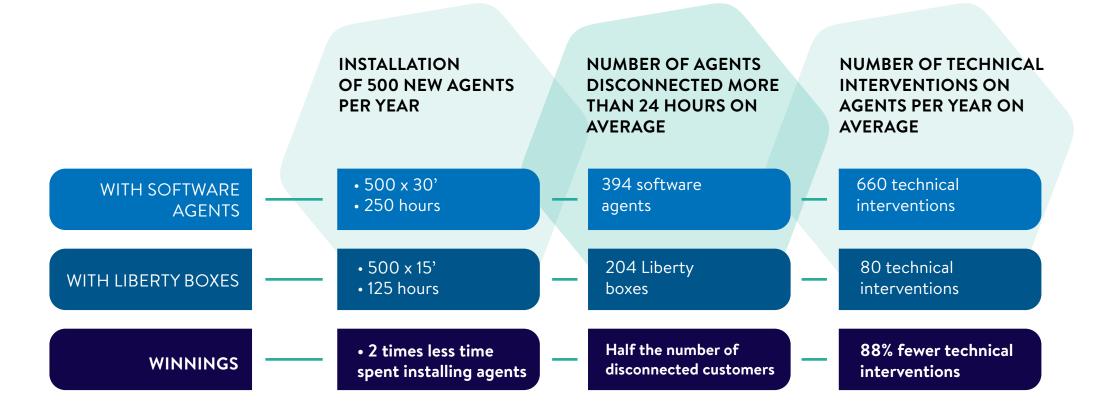
You are in a specific environment (no PC)



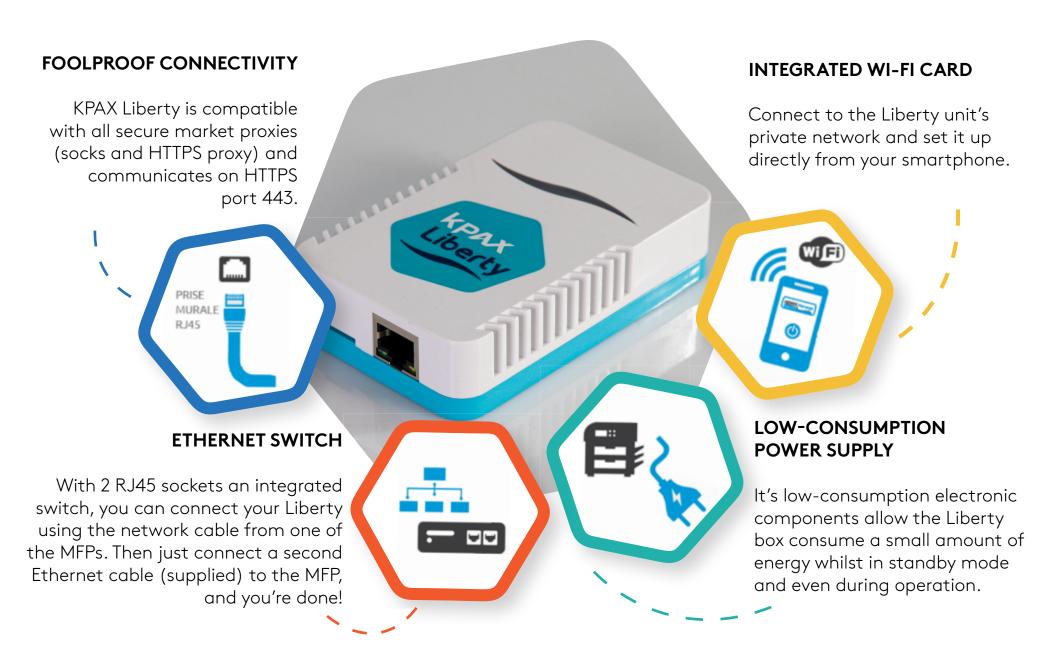
 After 2 incidents with the software data collector agent

#### SYNTHESIS OF THE BENEFITS OF THE LIBERTY BOX

Case study of a reseller with 2,000 data collector agents (approx . 4600 managed devices)



# KPAX LIBERTY IS NOT A RASPBERRY PI







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